

Courtney Leasing, Inc.

APPLICATION FOR LEASING

Date Submitted: _____

BUSINESS INFORMATION

Business Name: _____	
DBA: _____	EIN: _____
Business Address: _____	City: _____
State: _____	Zip: _____
Phone: _____	FAX: _____
Email: _____	Website: _____

BANK REFERENCES

Bank Name: _____	Contact: _____
Address: _____	City: _____
State: _____	Zip: _____
Phone: _____	Acct.#: _____

FINANCE SOURCES (Credit Lines)

Finance Institution: _____	Contact: _____
Phone: _____	Limit / Balance: _____
Finance Institution: _____	Contact: _____
Phone: _____	Limit / Balance: _____

CORPORATE STRUCTURE:

<input type="checkbox"/> Corporation	<input type="checkbox"/> Partnership	<input type="checkbox"/> Proprietorship	<input type="checkbox"/> Joint Venture
<input type="checkbox"/> Association	<input type="checkbox"/> Other	(please specify): _____	

COMPANY OFFICERS, PARTNERS AND/OR OWNERS

Name: _____	Owns: _____ %	S.S.#: _____
Address: _____		City, State, Zip: _____
Name: _____	Owns: _____ %	S.S.#: _____
Address: _____		City, State, Zip: _____
Name: _____	Owns: _____ %	S.S.#: _____
Address: _____		City, State, Zip: _____

TRADE REFERENCES

Bus. Name: _____	Contact: _____
Address: _____	City: _____
State: _____	Zip: _____
Phone: _____	FAX: _____
Bus. Name: _____	Contact: _____
Address: _____	City: _____
State: _____	Zip: _____
Phone: _____	FAX: _____

Average Monthly Sales: \$ _____	Amount Desired: \$ _____
Date Business Established: _____	# of Vehicles Desired: _____

Please submit one form per owner.

PERSONAL INFORMATION

Name: _____	Phone: _____
Home Address: _____	Email: _____
City: _____	State: _____ Zip: _____
Date of Birth: _____	Title: _____
How long at present address? _____	S.S.#: _____
If less than 1 year, previous address: _____	
City: _____	State: _____ Zip: _____
Spouse's Name: _____	S.S.#: _____

ADDITIONAL PROPERTY OWNED:

Address: _____
City: _____ State: _____ Zip: _____

PERSONAL REFERENCES

Name: _____	Phone: _____
Address: _____	City: _____
State: _____	Zip: _____
Name: _____	Phone: _____
Address: _____	City: _____
State: _____	Zip: _____

PERSONAL BANK REFERENCES

Bank Name: _____	Contact: _____
Address: _____	City: _____
State: _____	Zip: _____
Phone: _____	Acct.#: _____

The statements made in this application are true and correct and made by me in order to induce you, or your assigns, to grant credit to me and / or my company. I authorize you to investigate and / or contact the reference(s) herein without recourse to you or the reference(s) provided herein. I authorize you to obtain a credit bureau on me. I authorize any person to whom this application is delivered to release to third parties information relating to transactions involving me and / or my company.

Applicant Signature: _____ Date: _____

Applicant Signature: _____ Date: _____

The following items must be presented along with this application:

- | | |
|---|--|
| A. Last two years Corporate Tax Return. | D. Current Corporate Financial Statements. |
| B. Last two years Personal Tax Return. | E. Current Personal Financial Statements. |
| C. Articles of Incorporation. | F. Professional history of each owner. |

PERSONAL FINANCIAL STATEMENT (one per owner)

To: Courtney Leasing, Inc.

TO BE COMPLETED BY CLI
Customer #:

Name: _____
 Address: _____

SS#: _____
 Company: _____

The following is a statement of my assets and liabilities as of: _____.

Assets		Dollars	Liabilities and Net Worth		Dollars	Monthly Pymt
Cash	Savings Accts and/or Certificates		Unsecured Loans	For Merchandise		
	Checking Accts			From Banks		
	U. S. Gov't Savings Bonds			From Individuals		
	Other			Other		
Receivables	Accts & Notes Due from Others (Schedule A)		Secured Loans	From Banks (Schedule E)		
				From Individuals (Schedule E)		
Securities	Stocks & Bonds			Margin Accts (Schedule B)		
	Listed (Schedule B)					
	Unlisted (Schedule B)			Other (Schedule E)		
Investment in Rntl Agency and in Other Business	Capital Stock -Rental Agency (Current Value) -Other Businesses		Taxes Payable	Income Tax Owing		
	Notes Due to Me			Property Tax Owing		
	Accrued Salary/Bonus			Other		
	Other					
Insurance and Pensions	Cash Value in Life Ins. (Scehdule C)		Insurance Loans	Owing Against Life Insurance (Schedule D)		
	Profit Sharing Plan - Vestec					
	Other					
Real Estate			Real Estate Loans	Mortgages, Trust Deeds, or Contracts		
	Cost of Real Estate			Payable (Scehdule D)		
Personal Property	Home Furnishings		Other Liabilities (Itemize)			
	Cars, Trucks, etc.					
	Equipment					
	Other					
Other Assets (Itemize)			Total Liabilities			
			Net Worth	Difference Between Total Assets & Total Liabilities		
Total Assets			Total Liabilities & Net Worth			

Annual Income			General Information		
	Co-Obliger	You			
Salary			Are any assets pledged? (If yes and not explained on second page, attach explanation.)		
Bonus & Commissions			Are you a defendent in any suit or legal action? (If yes, explain.)		
Dividends & Real Estate Income			Do you have a will? (If yes, name executor.)		
Other					
Gross Annual Income (Combined)			Have you ever taken bankruptcy? (If yes, explain.)		
Total Fixed Payments					
Net Disposable Income					
All Income Taxes Paid Through the Year 19_____.					
Contingent Liabilities			Personal Information		
As Endorser or Co-Maker			Position in Dealership Co.	Birthdate	
On Leases or Contracts			Partner or Officer in other Venture(s)?		
Legal Claims			Name of Business(es)		
Provisions for Federal Income Taxes			Nature of Business(es)		
Other			Your Position(s)		

Trade / Character References - Name and Address	Bank Reference - Name and Address	Ckg Svg Loan

Please complete second page.

Schedule A - Notes and Open Accounts Receivable

Debtor	Amount Due	Repayment Schedule Dollar/Month, Year, etc.	Reason for Obligation	Security

Schedule B - Securities

Description of Security and Quantity Held	Registered to	Cost	Market Value	Margin Accts. Balance Owing	Income Rec'd Last Year	To Whom Pledged

Schedule C - Other Businesses

Name of Business	Address of Business	Nature of Business	Net Profit Last FYE	Net Profit YTD	% Owned / Your Title

Schedule D - Life Insurance Policies

Insurer	Beneficiary	Face Value	Cash Value	Total Loans Outstanding	To Whom Assigned

Schedule E - Real Estate

Address & Description	Titled in Name of	Date Acquired	Cost	Market Value	Percent Monthly		Mortgages Mo. Pymt Balance
					Owned	Income	

Schedule F - Secured Loans

Lender	Amount Due	Repayment Schedule Dollar/Month, Year, etc.	Reason for Obligation	Security

Are any assets pledged? If so, please explain:

IF A JOINT STATEMENT, BOTH SIGNATURES ARE REQUIRED

The undersigned certifies that both sides hereon have been carefully read and that the information provided is true and correct. The undersigned also authorizes Courtney Leasing, Inc. to obtain information concerning any statements made herein.

Date Signed

Signature of Obligor

Date Signed

Signature of Co-Obligor

BUSINESS QUESTIONNAIRE

1) How long has this business been operating:

- a) At this location? _____ Years _____ Months
 b) At a prior location? _____ Years _____ Months
 c) How many locations do you currently operate? _____

If more than one location, please list the addresses of all locations: _____

d) List any franchise affiliations, either current or previous. _____

e) Did any owner attend any rental training school? If so, please explain. _____

2) Have you ever purchased or sold cars at auction? If yes, list auctions you have used. If not, explain how you have acquired and disposed of your cars to date.

3) Regarding your current fleet, what is the:

- a) Number of cars in your fleet? _____
 b) Peak fleet size? _____ Season? _____
 c) Average age of your fleet? _____
 d) Fleet composition?

- Economy _____
 Midsize _____
 Full Size _____
 Luxury _____
 Pick-up Trucks _____
 Vans _____
 SUVs _____
 Other _____

e) Source of revenue (assign % to each category)?

_____ Airport	_____ Corporate	_____ Insurance	_____ Leisure	_____ Cash
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f) Fleet utilization percentage? _____ Total Fleet _____ Available Fleet _____

g) Average revenue per month per car? _____

4) Credit Facility Information:

a) Are you currently using any other funding sources? _____ (Yes / No) If Yes, please list:

Lender: _____ Amount: _____
 Lender: _____ Amount: _____

b) How many cars will your current location(s) support? _____

c) How many cars do you want to lease from Courtney Leasing? In what mix?

- Economy _____
 Midsize _____
 Full Size _____
 Luxury _____
 Pick-up Trucks _____
 Vans _____
 SUVs _____
 Other _____

5) Have you had any bankruptcies in the past 7 years? If yes, please provide detailed explanation below: _____

