

Courtney Leasing, Inc.

APPLICATION FOR LEASING

Date Submitted: _____

BUSINESS INFORMATION

| | |
|-------------------------|----------------|
| Business Name: _____ | |
| DBA: _____ | EIN: _____ |
| Business Address: _____ | City: _____ |
| State: _____ | Zip: _____ |
| Phone: _____ | FAX: _____ |
| Email: _____ | Website: _____ |

BANK REFERENCES

| | |
|------------------|----------------|
| Bank Name: _____ | Contact: _____ |
| Address: _____ | City: _____ |
| State: _____ | Zip: _____ |
| Phone: _____ | Acct.#: _____ |

FINANCE SOURCES (Credit Lines)

| | |
|----------------------------|------------------------|
| Finance Institution: _____ | Contact: _____ |
| Phone: _____ | Limit / Balance: _____ |
| Finance Institution: _____ | Contact: _____ |
| Phone: _____ | Limit / Balance: _____ |

CORPORATE STRUCTURE:

| | | | |
|--------------------------------------|--------------------------------------|---|--|
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Partnership | <input type="checkbox"/> Proprietorship | <input type="checkbox"/> Joint Venture |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other | (please specify): _____ | |

COMPANY OFFICERS, PARTNERS AND/OR OWNERS

| | | |
|----------------|---------------|-------------------------|
| Name: _____ | Owns: _____ % | S.S.#: _____ |
| Address: _____ | | City, State, Zip: _____ |
| Name: _____ | Owns: _____ % | S.S.#: _____ |
| Address: _____ | | City, State, Zip: _____ |
| Name: _____ | Owns: _____ % | S.S.#: _____ |
| Address: _____ | | City, State, Zip: _____ |

TRADE REFERENCES

| | |
|------------------|----------------|
| Bus. Name: _____ | Contact: _____ |
| Address: _____ | City: _____ |
| State: _____ | Zip: _____ |
| Phone: _____ | FAX: _____ |
| Bus. Name: _____ | Contact: _____ |
| Address: _____ | City: _____ |
| State: _____ | Zip: _____ |
| Phone: _____ | FAX: _____ |

| | |
|----------------------------------|------------------------------|
| Average Monthly Sales: \$ _____ | Amount Desired: \$ _____ |
| Date Business Established: _____ | # of Vehicles Desired: _____ |

Please submit one form per owner.

PERSONAL INFORMATION

| | |
|--|-------------------------|
| Name: _____ | Phone: _____ |
| Home Address: _____ | Email: _____ |
| City: _____ | State: _____ Zip: _____ |
| Date of Birth: _____ | Title: _____ |
| How long at present address? _____ | S.S.#: _____ |
| If less than 1 year, previous address: _____ | |
| City: _____ | State: _____ Zip: _____ |
| Spouse's Name: _____ | S.S.#: _____ |

ADDITIONAL PROPERTY OWNED:

| |
|-------------------------------------|
| Address: _____ |
| City: _____ State: _____ Zip: _____ |

PERSONAL REFERENCES

| | |
|----------------|--------------|
| Name: _____ | Phone: _____ |
| Address: _____ | City: _____ |
| State: _____ | Zip: _____ |
| Name: _____ | Phone: _____ |
| Address: _____ | City: _____ |
| State: _____ | Zip: _____ |

PERSONAL BANK REFERENCES

| | |
|------------------|----------------|
| Bank Name: _____ | Contact: _____ |
| Address: _____ | City: _____ |
| State: _____ | Zip: _____ |
| Phone: _____ | Acct.#: _____ |

The statements made in this application are true and correct and made by me in order to induce you, or your assigns, to grant credit to me and / or my company. I authorize you to investigate and / or contact the reference(s) herein without recourse to you or the reference(s) provided herein. I authorize you to obtain a credit bureau on me. I authorize any person to whom this application is delivered to release to third parties information relating to transactions involving me and / or my company.

Applicant Signature: _____ Date: _____

Applicant Signature: _____ Date: _____

The following items must be presented along with this application:

- | | |
|---|--|
| A. Last two years Corporate Tax Return. | D. Current Corporate Financial Statements. |
| B. Last two years Personal Tax Return. | E. Current Personal Financial Statements. |
| C. Articles of Incorporation. | F. Professional history of each owner. |

PERSONAL FINANCIAL STATEMENT (one per owner)

To: Courtney Leasing, Inc.

| |
|------------------------|
| TO BE COMPLETED BY CLI |
| Customer #: |

Name: _____
 Address: _____

SS#: _____
 Company: _____

The following is a statement of my assets and liabilities as of: _____.

| Assets | | Dollars | Liabilities and Net Worth | | Dollars | Monthly Pymt |
|---|---|---------|-----------------------------------|--|---------|--------------|
| Cash | Savings Accts and/or Certificates | | Unsecured Loans | For Merchandise | | |
| | Checking Accts | | | From Banks | | |
| | U. S. Gov't Savings Bonds | | | From Individuals | | |
| | Other | | | Other | | |
| Receivables | Accts & Notes Due from Others (Schedule A) | | Secured Loans | From Banks (Schedule E) | | |
| | | | | From Individuals (Schedule E) | | |
| Securities | Stocks & Bonds | | | Margin Accts (Schedule B) | | |
| | Listed (Schedule B) | | | | | |
| | Unlisted (Schedule B) | | | Other (Schedule E) | | |
| Investment in Rntl Agency and in Other Business | Capital Stock -Rental Agency (Current Value) -Other Businesses | | Taxes Payable | Income Tax Owing | | |
| | Notes Due to Me | | | Property Tax Owing | | |
| | Accrued Salary/Bonus | | | Other | | |
| | Other | | | | | |
| Insurance and Pensions | Cash Value in Life Ins. (Scehdule C) | | Insurance Loans | Owing Against Life Insurance (Schedule D) | | |
| | Profit Sharing Plan - Vestec | | | | | |
| | Other | | | | | |
| Real Estate | | | Real Estate Loans | Mortgages, Trust Deeds, or Contracts | | |
| | Cost of Real Estate | | | Payable (Scehdule D) | | |
| Personal Property | Home Furnishings | | Other Liabilities (Itemize) | | | |
| | Cars, Trucks, etc. | | | | | |
| | Equipment | | | | | |
| | Other | | | | | |
| Other Assets (Itemize) | | | Total Liabilities | | | |
| | | | Net Worth | Difference Between Total Assets & Total Liabilities | | |
| Total Assets | | | Total Liabilities & Net Worth | | | |

| Annual Income | | | General Information | |
|---|------------|-----|--|-----------|
| | Co-Obliger | You | | |
| Salary | | | Are any assets pledged? (If yes and not explained on second page, attach explanation.) | |
| Bonus & Commissions | | | Are you a defendent in any suit or legal action? (If yes, explain.) | |
| Dividends & Real Estate Income | | | Do you have a will? (If yes, name executor.) | |
| Other | | | | |
| Gross Annual Income (Combined) | | | Have you ever taken bankruptcy? (If yes, explain.) | |
| Total Fixed Payments | | | | |
| Net Disposable Income | | | | |
| All Income Taxes Paid Through the Year 19_____. | | | | |
| Contingent Liabilities | | | Personal Information | |
| As Endorser or Co-Maker | | | Position in Dealership Co. | Birthdate |
| On Leases or Contracts | | | Partner or Officer in other Venture(s)? | |
| Legal Claims | | | Name of Business(es) | |
| Provisions for Federal Income Taxes | | | Nature of Business(es) | |
| Other | | | Your Position(s) | |

| Trade / Character References - Name and Address | Bank Reference - Name and Address | Ckg Svg Loan |
|---|-----------------------------------|--------------|
| | | |
| | | |
| | | |

Please complete second page.

Schedule A - Notes and Open Accounts Receivable

| Debtor | Amount Due | Repayment Schedule Dollar/Month, Year, etc. | Reason for Obligation | Security |
|--------|------------|--|--------------------------|----------|
| | | | | |
| | | | | |
| | | | | |

Schedule B - Securities

| Description of Security and Quantity Held | Registered to | Cost | Market Value | Margin Accts. Balance Owing | Income Rec'd Last Year | To Whom Pledged |
|--|---------------|------|-----------------|--------------------------------|---------------------------|--------------------|
| | | | | | | |
| | | | | | | |
| | | | | | | |

Schedule C - Other Businesses

| Name of Business | Address of Business | Nature of Business | Net Profit Last FYE | Net Profit YTD | % Owned / Your Title |
|------------------|---------------------|-----------------------|------------------------|-------------------|-------------------------|
| | | | | | |
| | | | | | |
| | | | | | |

Schedule D - Life Insurance Policies

| Insurer | Beneficiary | Face Value | Cash Value | Total Loans Outstanding | To Whom Assigned |
|---------|-------------|------------|------------|----------------------------|---------------------|
| | | | | | |
| | | | | | |
| | | | | | |

Schedule E - Real Estate

| Address & Description | Titled in Name of | Date Acquired | Cost | Market Value | Percent Monthly | | Mortgages Mo. Pymt Balance |
|-----------------------|----------------------|------------------|------|-----------------|-------------------|--------|---------------------------------|
| | | | | | Owned | Income | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

Schedule F - Secured Loans

| Lender | Amount Due | Repayment Schedule Dollar/Month, Year, etc. | Reason for Obligation | Security |
|--------|------------|--|--------------------------|----------|
| | | | | |
| | | | | |
| | | | | |

Are any assets pledged? If so, please explain:

IF A JOINT STATEMENT, BOTH SIGNATURES ARE REQUIRED

The undersigned certifies that both sides hereon have been carefully read and that the information provided is true and correct. The undersigned also authorizes Courtney Leasing, Inc. to obtain information concerning any statements made herein.

Date Signed

Signature of Obligor

Date Signed

Signature of Co-Obligor

BUSINESS QUESTIONNAIRE

1) How long has this business been operating:

- a) At this location? _____ Years _____ Months
 b) At a prior location? _____ Years _____ Months
 c) How many locations do you currently operate? _____

If more than one location, please list the addresses of all locations: _____

d) List any franchise affiliations, either current or previous. _____

e) Did any owner attend any rental training school? If so, please explain. _____

2) Have you ever purchased or sold cars at auction? If yes, list auctions you have used. If not, explain how you have acquired and disposed of your cars to date.

3) Regarding your current fleet, what is the:

- a) Number of cars in your fleet? _____
 b) Peak fleet size? _____ Season? _____
 c) Average age of your fleet? _____
 d) Fleet composition?

- Economy _____
 Midsize _____
 Full Size _____
 Luxury _____
 Pick-up Trucks _____
 Vans _____
 SUVs _____
 Other _____

e) Source of revenue (assign % to each category)?

| | | | | |
|---------------|-----------------|-----------------|---------------|------------|
| _____ Airport | _____ Corporate | _____ Insurance | _____ Leisure | _____ Cash |
|---------------|-----------------|-----------------|---------------|------------|

f) Fleet utilization percentage? _____ Total Fleet _____ Available Fleet _____

g) Average revenue per month per car? _____

4) Credit Facility Information:

a) Are you currently using any other funding sources? _____ (Yes / No) If Yes, please list:

Lender: _____ Amount: _____
 Lender: _____ Amount: _____

b) How many cars will your current location(s) support? _____

c) How many cars do you want to lease from Courtney Leasing? In what mix?

- Economy _____
 Midsize _____
 Full Size _____
 Luxury _____
 Pick-up Trucks _____
 Vans _____
 SUVs _____
 Other _____

5) Have you had any bankruptcies in the past 7 years? If yes, please provide detailed explanation below: _____

Courtney Leasing, Inc.

8126 Benrus St.
Orlando, FL 32827
(407)438-0083
(407)438-0052 FAX

Credit Authorization Form:

To be completed by all owners / guarantors.

This is to state that I do hereby authorize Courtney Leasing, Inc. to conduct a credit investigation of my personal finances and those of my company, _____ (name of company), and a background check on myself, using the information provided on my personal financial statement and my company's credit application for purposes relating to the submission of my company's application to lease vehicles from Courtney Leasing and my intention to ascribe my personal guaranty to any subsequent lease, should my company's application be approved.

Signed: _____

Printed Name: _____

Date: _____

Title in Company: _____

Social Security Number: _____

Lessee Check List

Courtney Leasing, Inc.

8126 Benrus St.

Orlando, FL 32827

(407)438-0083

(407)438-0052 FAX

Attached forms

Lessee Check List:

- Item 1: Credit application for business. _____
- Item 2: Authorization to permit credit investigations on all owners / company. _____
- Item 3: Current personal financial statements on all owners. _____
- Item 4: Resume / curriculum vitae of each owner. _____
- Item 5: Individual owners' tax returns and rental company tax returns for past year. _____
- Item 6: Proof of ownership of all property owned by the owners. _____
- Item 7: Business financial statements for two prior fiscal years. _____
- Item 8: Most current financial statement on rental company. _____
- Item 9: UCC-1 signed by officer of company. N/A
- Item 10: Business plan projection. _____
- Item 11: Fleet plan projection. _____
- Item 12: Copy of articles of incorporation. _____
- Item 13: Copy of current insurance certificate and policy.* _____
- Item 14: Copy of occupational license. _____
- Item 15: Copy of sales tax exemption certificate. _____

*Before cars are ordered / delivered, lessee must provide insurance binder listing Courtney Leasing as additional insured and loss payee. All owners must provide a copy of their current drivers license with this form.